

DATE:

February 18, 2011

TO:

Rhonda Harris

Water Energizers, Inc.

FROM:

Roger Rieckers

Beach Mold & Tool, Inc.

RE:

Water Energizers

Rhonda,

In 1998, I took a radical step when we began to use your product.

I had always been someone who believed in using chemicals to treat cooling tower and chiller water to control corrosion and mineral deposition. I felt like I had an exceptional grasp on process water treatment and, to say the least, I was skeptical about your product.

You convinced me to try it in one system for one month and see if it produced the results you claimed. In addition to the possibility of achieving good results, I liked the idea of not dumping chemicals into our water systems which could eventually end up back in my family's drinking water.

To say the least, I was surprised by the results. A couple of days into the test, the water turned brown as the **Water Energizers** began to work and all the stuff that was stuck to walls of the pipes and heat exchangers began to break loose and return to the tower sump. Those particles were caught and removed by our filters and shortly after that the water turned crystal clear. After seeing these results, we discontinued all chemical water treatment and had Water Energizers placed in all seven cooling towers totaling 1,830 tons and in our 1,200 ton chilled loop. Our water has remained pretty much crystal clear since that time.

Clean, properly treated process water is imperative to our business success. Clean water means faster cycles and higher efficiencies.

Our business success is linked to not only the **Water Energizers** product but also to your Team, as they regularly test our water and let us know if any actions are required. In addition to this, the service they provide is exceptional.





During times when we have had ongoing issues with our water system due to dirt or contaminant ingression, the cumulative experience and problem solving that you and your team bring to the table has been invaluable.

Our process water systems are crystal clear and the calcium and minerals in the water stay in solution, where they should be.

I would not hesitate to recommend your product and service to anyone with cooling towers and chillers.

The ISO 14000 Environmental Management Standard requires manufacturers to do what they can to reduce their environmental impact. Considering this, I would expect a lot of companies to begin switching from chemical to non-chemical treatment for their process cooling water. And I would highly recommend *Water Energizers* for that job.

I look forward to continuing our business relationship for the foreseeable future.

Sincerely,

Roger Rieckers

Maintenance Manager

Beach Mold & Tool Inc.

